

Dear Students,

With the world changing at a the rapid pace and jobs being redefined across industries, it is imperative that our students are no longer restricted to only text books & normal learning methodology, but are able to develop competitive & relevant skillsets as required by today's fast changing economic scenario.

S. K. Somaiya College of Arts, Science and Commerce strives to be at the forefront of such change and is known as change leader. Our recent MOU with CASI Global ensures every student has access to world class certifications designed by IIT/IIM/Senior Management Professionals.

These certification programs are of 6 months duration, completely online & very relevant to industry practices.

Students enrolling for these certifications will be awarded joint certificates by S. K. Somaiya College of Arts, Science and Commerce & CASI Global New York

While enrolment for these certifications is optional, we are of the opinion that students should take advantage of these dual certifications offered by our college and enroll for one program per semester.

Please find further details on <a href="https://www.sksasc.somaiya.edu/sksasc/">www.sksasc.somaiya.edu/sksasc/</a> and <a href="https://www.casi-india.com/sksasc/">www.casi-india.com/sksasc/</a>

Dr. Manali Londhe I/C Principal S. K. Somaiya College of Arts, Science and Commerce



We are elated at the S. K. Somaiya College of Arts, Science and Commerce - CASI Global alliance. By virtue of this alliance students will be able to enroll for world class online certifications where the certificates will be awarded jointly by S. K. Somaiya College of Arts, Science and Commerce & CASI Global.

These certifications act as a supplement to the students core degree and not only enhance her / his skill-sets but also give students an exposure to practical knowledge thereby preparing them to face far greater challenges in their career.

Apart from certifications, CASI Global organizes behavioural change events; for instance the Mahawalkathon organized by CASI, PWD Government of Maharashtra, MMVD and CSR Diary where over 5 lac citizens participated in 2018 and the Cop for a Day organized with Maharashtra police where citizens especially students will work at a police station.

Students can now participate in CASI events through S. K. Somaiya College of Arts, Science and Commerce. Refer www.mahawalkathon.com & www.copforaday.com for details.

Prof. Paresh Sheth Member of the Board CASI Global New York



# **About CASI**

#### **CASI New York**

CASI Global is the apex body dedicated to promoting the knowledge & cause of CSR & Sustainability. We work on this agenda through certifications, regional chapters, corporate chapters, student chapters, research and alliances. CASI is basically from New York and now has a presence across 52 countries.

#### **World Class Certifications**

CASI is usually referred to as one of the BIG FOUR in education. CASI is also referred to as the Global certification body. CASI offers world class certifications across multiple subject and caters to a vast audience across primary school to management school to CXO level students. Many universities & colleges offer CASI programs as credit based programs. CASI also offers joint / cobranded certifications in alliance with various institutes and universities. www.casiglobal.us

#### CASI India

CASI India has alliances with hundreds of institutes in India where students of these institutes are eligible to enroll for world class certifications offered by CASI. The reach through such alliances is over 2 million citizens. CASI India also offers cobranded programs with Government Polytechnic and many other institutes of higher learning.

CASI India has multiple franchises across India to promote certifications especially for school students. www.casi-india.com

#### Volunteering @ CASI NY

CASI India / CSR Diary also provide volunteering opportunities and organizes mega format events where in citizens at large can also volunteer for various causes. These are behavioral change events and further details on such events are available on

www.csrdiary.com | www.mahawalkathon.com | www.copforaday.com

#### Value Proposition

Universities and institutes incorporate & adopt CASI programs within their core curriculum; this gives their students an edge in knowledge and placements. Further with corporates keen to inculcate CSR & Sustainability across their value chain, most corporate prefer to recruit employees with a basic knowledge of CSR & Sustainability.

Finally, given the wide range of online / offline / MDP programs at CASI NY, Corporates, institutes of higher learning and senior management professionals globally rely on CASI programs to develop cutting edge knowledge.

#### **Student Chapters**

This is a grass root level representation and collaboration towards promoting the cause of sustainability. Institutes / Colleges / Universities / Schools are encouraged to form a chapter / council of students headed by a faculty to promote knowledge, networking and participate in behavioral change events. This is complimentary to every education institute across the world. For further details visit www.casi-india.com

# CREATE AN EDGE

# **BENEFITS**

Increase your employability

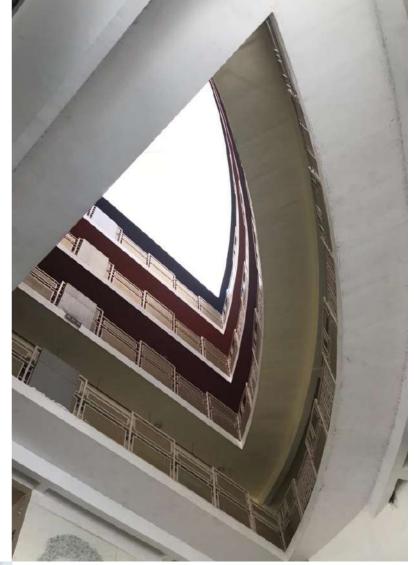
Learn at your convenience

**Understand latest industry trends** 

**Enhance your skill sets** 

Students can select one program per semester

Joint Certifications by S. K. Somaiya College of Arts, Science and Commerce & CASI Global





# **FEATURES**

Programs designed by IIT/IIM Alumni
Online Access
No Classroom Lectures
Industry Acclaimed
International Credential
6 Months Program

### SKSASC - CASI GLOBAL NEW YORK PROGRAMS JOINT CERTIFICATION

(One Program per semester | INR 3540/-)

## Leadership Certificate

## Global Student Associate

# Advance Science Certification

#### **Modules**

- Sustainable Development Goals
- Smart Cities
- Smart City Features India Specific
- Europe 2020 Strategy
- Make in India Program
- 24 Sectors
- Sustainability & Banking
- Impact Investment
- Mission Investing by foundations
- Sustainability & Information Technology
- Sustainable Manufacturing
- Alternate Fuels for Vehicles
- Dedicated, Bi-Fuel, Flex-Fuel & Duel-Fuel
- Green Engineering
- Artificial Intelligence
- Blockchain
- United Nations Guiding Principles on Business & Human Rights
- UN System Agencies
- Noteworthy NGO's / Foundations
- Responsible Research & Innovation
- · Creating Shared Value
- UNESCO, UNICEF& UN Charter

#### **Career Options**

Across Industries

#### **Modules**

- Introduction of CSR
- · CSR regulation and governance in India
- Companies Bill 2011: Clause 135
- Current Trends in CSR
- · Indian Saga of CSR
- · Vodafone India | Tata Steel
- ICICI Bank | General Electric
- CSR in Not for Profit organizations
- Ethics, CSR and Corporate Behaviour
- CSR Framework to align CSR and
   Profits
- Performance Evaluation and Reporting
- Sustainability Reporting
- · Benefits of Sustainable Reporting
- Monitoring impact of CSR activities
- Implementation of CSR
- Policies by foreign countries on volunteering

#### **Career Options**

- Corporate Social Responsibility
- Human Resources
- Advertising | Public Relation
- Corporate Communications
- Consulting

#### **Modules**

- · Careers in Science
- 100+ Career Possibilities
- Ancient Sciences & Advancement
- Weapons & Defence Technology
- Mysteries of Space
- NASA Deep Space Network
- Space crafts
- Notable Agencies
- Under Sea
- Evolution
- Darwin Theory
- Role of Extinction
- · Origin of life
- · Evolution of Life
- Extinction Event
- Computing world; timelines and discoveries

#### **Career Options**

- Science
- Engineering

# Certificate in Management

#### Modules

- Strategic Management
- SWOT Analysis
- · Porter's five force model
- · Operations Management
- Technology & Operations Management
- Integration of Technology
- Six Sigma
- Human Resource Management
- · Industrial Welfare
- Legal Responsibilities
- Financial Management
- Societal marketing concept
- Marketing mix (4P's)
- Additional 3P's
- Sales Management
- Role of Attitude & Personality
- Public relations
- Activities
- Analytics
- Latest development in Management Strategies

#### **Career Options**

Across Industries

# Confidence Booster Program

#### Modules

- Communication Skills
- Body Language
- Your Inner Thoughts
- Developing Entrepreneurial Skills
- Interview Techniques
- Group Discussion Techniques
- Networking Skills
- Grooming Basics
- Time Management
- Public Speaking
- · Leadership Skills
- Attitude
- · Food & Hygiene
- Team Work
- Study Techniques
- Assertiveness
- Etiquette
- Culture
- Bye to Shyness
- Speaking Skills

#### **Career Options**

Across Industries

ModulesBasics & Evolution of Retail Banking

Retail Banking

Professional

- Global Trends & Business Models
- Deposit | Liability products
- Documentation KYC
- Product Development
- CIBIL Credit ScoreHome, Personal, Auto, Education loans
- Appraisal
- Credit & Debit card
- NEFT | RTGS | ECS
- · Marketing / Sales in Retail banks
- Delivery Models
- Customer Relationship ManagementService Standards
- Technology in Retail Banking
- Recovery of loansIndian Financial System

#### **Career Options**

- Banking | Back office
- Customer Service
- NRFC
- Sales Profession in Banks / Financial Industry
- Mutual Fund Industry
- Credit Profession
- BPO
- Consulting

### SKSASC - CASI GLOBAL NEW YORK PROGRAMS JOINT CERTIFICATION

(One Program per semester | INR 3540/-)

# Certified HR Manager

# Certificate in Finance

## Certificate in Marketing

#### **Modules**

- Recruitment and Selection
- · Orientation and onboarding
- Training and Development
- · Performance and payroll management
- Grievance Management
- Employee engagement
- Retention and exit management
- · Latest in HRM
- Best companies to work for list and methodology
- Succession Planning
- HR in Digital age
- HR Strategies
- Case Study

#### **Career Options**

- Human Resources
- General Management
- · Minor option in your MBA
- Placement Consultancy
- People Management
- Consulting

#### **Modules**

- Corporate Finance
- Venture Capital
- Private Equity
- Impact Investments
- Capital markets
- SEBI
- DDI
- · Ministry of Corporate Affairs
- Ministry of Finance
- Government Securities market
- Treasury Management
- Financial Derivatives
- Wealth ManagementMoney Markets
- Department of Revenue

#### **Career Options**

- Accounting
- Banking
- Private Equity
- Venture Capital
- Capital Markets
- · Wealth Management industry
- Brokerage
- Consulting

#### **Modules**

- Strategy
- Market Research
- · Social Media Marketing
- · Creating a social media marketing plan
- Rural Marketing
- HPCL Rasoi ghar | Godrej
- ICRISAT | Flipkart
- Mera Goa Power
- E Innovation
- · Innovations in promotion
- Customer Relationship Management
- ATL |BTL
- International markets
- Product management
- Sales & distribution
- Market Segmentation
- Customer Retention Strategy

#### **Career Options**

- · Sales | Marketing
- Advertising
- Social Media Strategist
- Business Development
- · Distribution and franchise management
- Across Industries

# Certificate in Financial Derivatives & Treasury Management

#### Modules Mod

- Cash forecasting; liquidity managementWorking capital management
- Investments, Etc.,

Treasury Management

- Risk management
- Payment & settlement systems
- Presentation by a senior management professional from Treasury department of ICICI
- Financial Derivatives
- Regulatory Framework
- Derivative Products
- SWAP case study
- Currency Markets

#### **Career Options**

- Treasury front office
- · Treasury mid office
- Treasury back office
- Forex
- · Sales of treasury products
- Equity markets
- Banking
- Consulting

# Certificate in Entrepreneurship

#### Modules

- Entrepreneurship & Innovation
- How Innovation leads to entrepreneurship
- Entrepreneurship at grass root level
- Creating Infrastructure for entrepreneurship
- Government Policies
- Support from Corporates
- Support from education industry
- Creating an entrepreneurial mindset
- Functioning of incubation cells
- Entrepreneurs at Corporates
- Entrepreneurship opportunities in digital industries
- Entrepreneurship opportunities in manufacturing industries
- Entrepreneurship & Intellectual properties

#### **Career Options**

- Entrepreneurship
- Intrapreneurship
- Research | Consulting

# Digital Marketing Manager

#### Modules

- Digital Marketing Introduction
- Social Media
- Facebook
- Twitter
- Linkedin
- Instagram
- Search engine optimization
- Search engine marketing
- Email marketing
- YouTube marketing
- Content Marketing
- Google AdWords
- Online reputation management
- Blogs
- Blogs as marketing tools

#### **Career Options**

- Digital Marketing
- Sales
- Marketing
- Product Management
- Your own business
- Ecommerce
- Online Industry
- Across Industries

## **CASI-India & Government Polytechnic Programs**

#### Certified CSR Professional

- · Introduction of CSR
- CSR regulation and governance in India
   Companies Bill 2011: Clause 135
- Current Trends in CSR
- · Indian Saga of CSR

- Vodafone India | Tata Steel
   ICICI Bank | General Electric
   CSR in Not for Profit organizations
- Ethics, CSR and Corporate Behaviour
   CSR Framework to align CSR and
- Profits Performance Evaluation and Reporting
- · Sustainability Reporting
- Benefits of Sustainable Reporting
- Monitoring impact of CSR activities
- Implementation of CSR · Policies by foreign countries on volunteering

#### **Career Options**

- Corporate Social Responsibility
- Human Resource
- Advertising | Public Relation
- Corporate Communications
- Consulting

#### **Certified Banking Professional**

- Basics & Evolution of Retail Banking
   Global Trends & Business Models
- Deposit | Liability productsDocumentation | KYC
- Product Development
- CIBIL Credit Score
   Home, Personal, Auto, Education loans
- · Credit & Debit card
- NEFT | RTGS | ECS
- Marketing / Sales in Retail banksDelivery Models
- Customer Relationship Management
- Service StandardsTechnology in Retail Banking
- Recovery of loansIndian Financial System

#### **Career Options**

- Banking | Back office
   Customer Service
- NBFC
- Sales Profession in Banks / Financial Industry
- · Mutual Fund Industry
- Credit Profession
- BPO
- Consulting

### Financial Derivatives & Treasury Management

- · Treasury Management
- Cash forecasting; liquidity management
   Working capital management
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#### **Career Options**

- Treasury front office Treasury mid office
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- Forex
- Sales of treasury products
- · Equity markets
- Banking Consulting



#### **Career Options**

Modules

Strategy
 Market Research

· Rural Marketing

· Mera Goa Power

E Innovation

ATL IBTL

 Social Media Marketing · Creating a social media marketing plan

HPCL Rasoi ghar | Godrej
 ICRISAT | Flipkart

Innovations in promotion

International markets

Product managementSales & distribution

Market Segmentation
 Customer Retention Strategy

· Customer Relationship Management

- Sales | MarketingAdvertising
- Social Media Strategist
- Business Development
- Distribution and franchise management

**Certified Marketing** 

Professional

- Across Industries
- Government Polytechnic Mumbai & CASI Global offers co-branded certificate. Students passing this exam will receive joint certificate.
- → INR 6490/-
- → 3 months program
- Online program
- Study at your convenience





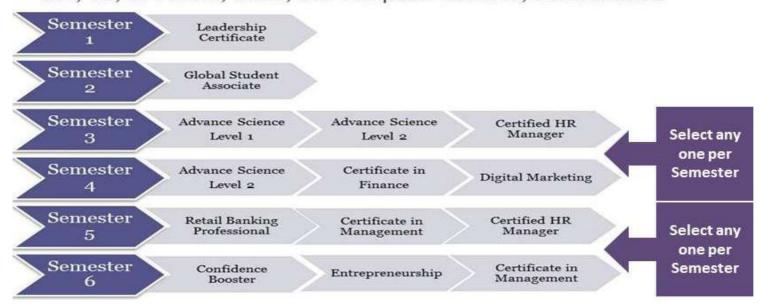
# Suggested Enrolment Chart @ BAF, BMS, BMM, BCOM, BFM, BBI, BBA, BA, BEd Students



# Suggested Enrolment Chart @ MBA, MSc, ME, MEd, MScIT, MSc Computers, MA, M.Com Students



# Suggested Enrolment Chart @ BSc, BE, B. Pharm, BScIT, BSc Computer Science, BCA Students





# Modules

- → Communication Skills
- → Body Language
- → Your Inner Thoughts
- → Developing Entrepreneurial Skills
- → Interview Techniques
- → Group Discussion Techniques
- → Networking Skills
- → Grooming Basics
- → Suggested reading Material
  - → Public Speaking
- → Speaking Skills
- → Leadership Skill
- > Study techniques
- > English Training
- → Attitude
- > Camandataba Oudina
- → Team Work
- Completely Online
  - → Culture
- → Food & Hygiene
- → Etiquette
- → Communication→ Assertiveness
- Bye to shyness
- → Time Mgt
- → 6 Months Program (Online)
- → Portion designed by IIT / IIM alumini



# "Confidence is the Key to Success"

### **Joint Certification**





www.sksasc.somaiya.edu/sksasc/ www.casi-india.com/sksac

Call: 9833977397 | 7045651220 | 9833781267

Email: casi.institute@gmail.com
Website: www.casi-india.com/sksac

CASI, The Global Certification body

Certifications | Student Chapters | Regional Chapters | Corporate Chapters | Research | Alliances



# Student Speak

Janhvi S. K. Somaiya College

Ananya Joshi V.G. Vaze College

Samita Padhy V.G. Vaze College

Himanshi Duggad Nagindas Khandwala College



I made a right decision by joining CASI program. This has been very helpful and It will be very helpful in future too. Many more students should be encouraged to enroll for such programs. It makes you think in a different way other than textbook. I found CASI Global Certification a perfect for students as it does not disturb our normal studies.

I am happy to be part of the CASI Global Network family for life.



It was a great experience to be the part of this course. I have learnt many things from this course and also the Personality Development Workshop. I'll also suggest my friends to do this course. It has also increased my confidence level.



For me it was a great experience in CASI workshop at V.G.Vaze college. An extremely helpful and informative course and I learned things which will be very helpful in my career. In future also I want to attend CASI workshops It was even better than I imagined. Thanks for such a wonderful and useful course.



CASI is really a GREAT experience for me. I realised the importance of CSR which helps business organisations to improve their relationship with local communities. The CASI workshops that were conducted in my college campus itself were really amazing - these were conducted by the industry experts. It helped us to work in a team and we all got an opportunity to share and express our opinions. Some of the industry experts we met in these workshops were from KPMG, Bajaj capital, Edelweiss, Quantum mutual funds, Infosys. Overall CASI has changed our thinking in different ways by all the practical work to achieve our goals.

#### Bhavna Jain **Ghanshyamdas Saraf College**



About CASI; it was a wonderful experience and knowledge gaining session. It didn't affect our studies. The course was really interesting, it helped me in boosting my confidence and speaking skills. It was great opportunity for us as I got something new and innovative to learn in a short time. I am happy to be part of CASI Global New York as the mentor and the guide for us were very nice I enjoyed being a part of CASI family

#### **Swapnil Dongre** K.K. Wagh Institute of Engineering



It was great experience attending At the time when I was enrolling in Casi program I was CASI workshops at KK Wagh college. I am now getting it's benefits in my career.

#### **Smitesh Shetye** V.G. Vaze College



not sure whether this program will be that much useful in future or not but after attending the Casi seminars my I am expecting an admit to one of thoughts about the course became clear, it is a very good reputed business school from France on course an also offer many specialisation in it like the basis of CASI certificates. It was finance, CSR etc. This course also does not affect your great experience with CASI. Thank You!!! other studies you can complete the course side by side and clear the exam. This course has many benefits in future as well I think everyone must at least give it a try and you will witness the benefits of it in future.

#### **Yogendra Deore** K.K. Wagh Institute of Engineering



The CASI workshop I recently attended was conducted by experts from Dow Chemicals, Prism Cements, Electronic Payments & Services Limited. It was a great learning. The Workshops were held inside our college campus. It's great certification for engineering for engineering students We got the best ever practical Knowledge of Sustainability. It's importance, and Practical example of Sustainability plans implemented in large industies.I am glad I enrolled for this certification.

## **Admissions Information**

### **Application Process**

Please visit www.casi-india.com/sksac or www.sksasc.somaiya.edu/sksasc/ for complete admission requirements and to apply online. Applications are requested at the start of your college term hence apply for these value add programs when you fill in your semester forms at your college. Please submit application forms and requisite fee (Cheque/DD should be in the name of college) at your college fees counter.

### Admissions Requirements

Most programs require 12<sup>th</sup> pass students (Arts, Commerce, Science). In case of queries please contact program coordinators.

### Program Fee

The program fee for CASI Global New York is INR 3540/- per program all inclusive\*
The program fee for CASI-India & Government Polytechnic joint certification program is INR 6490/per program all inclusive\* Payment should be done at the time of enrollment.

### Connect with us

For more information, please contact our counseling team at: Email: casi.institute@gmail.com | casi.certifications@gmail.com

Telephone: +918369057403 | +917045651220 | +919833570282 | +919930508505

Connect with us via

Facebook: www.facebook.com/casiglobal

Instagram: @casi\_india

**Event Links** 

Facebook: www.facebook.com/mahawalkathon | www.facebook.com/copforaday

Refer terms & conditions on www.casi-india.com

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CASI students are also encouraged to volunteer for the local community. Please connect on Facebook for latest events.